



JSMR UPDATE 2024

Corporate Presentation

June 2024







Company Profile





Company Profile

Jasa Marga's Overview and Main of Business





JSMR Key Information

| Indonesian Stock Exchange: JSMR | | |
|---|--|--|
| 12 Nov 2007 | | |
| IDR4,780 (USD0.291) | | |
| 8,751,400 shares | | |
| IDR34.7T (USD2.1B ¹) | | |
| Government of Indonesia: 70% Public: 30% | | |
| 7,949 (as of 31 st Dec 2023) | | |
| Toll Road ConcessionToll Road OperationProspective Business | | |
| | | |

^{*}Date as of 31st May 2024



Company Credit Ratings

idAA/Stable

For PT Jasa Marga (Persero) Tbk and Jasa Marga Shelf Registration Bonds II Phase I Year 2020



JSMR - 3 Line of Business







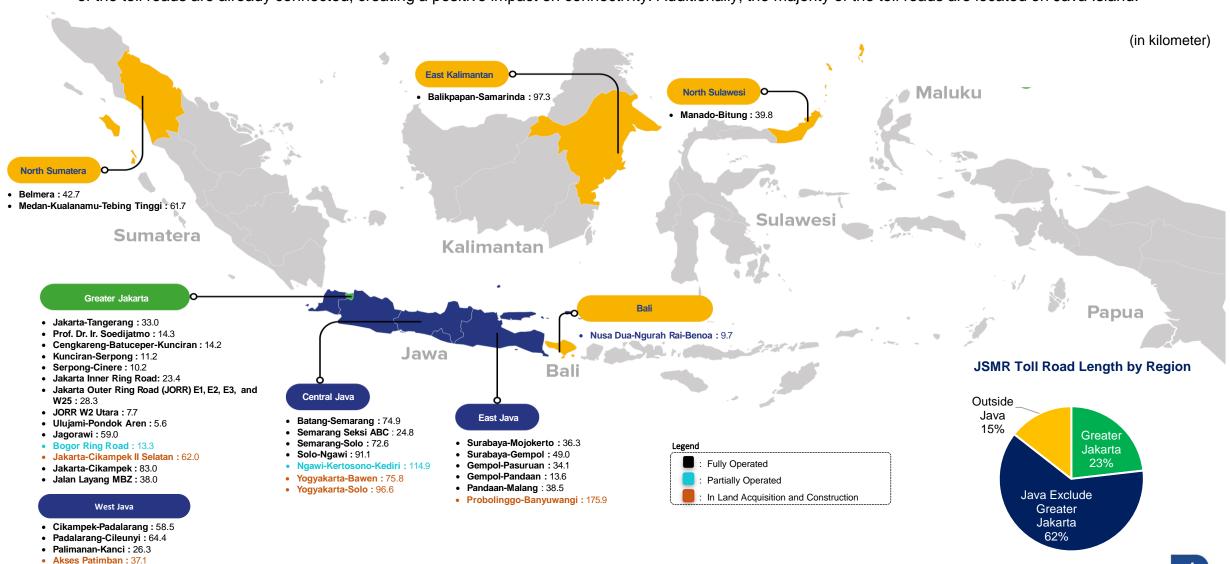


Company Toll Road Network



JSMR's Toll Road Concession Business Portfolio Spreads Across Indonesia

Jasa Marga has 36 toll road concessions covering 1,736 km and operates 1,264 km of toll roads. Jasa Marga's business spans across Indonesia, where most of the toll roads are already connected, creating a positive impact on connectivity. Additionally, the majority of the toll roads are located on Java Island.







Industry Overview





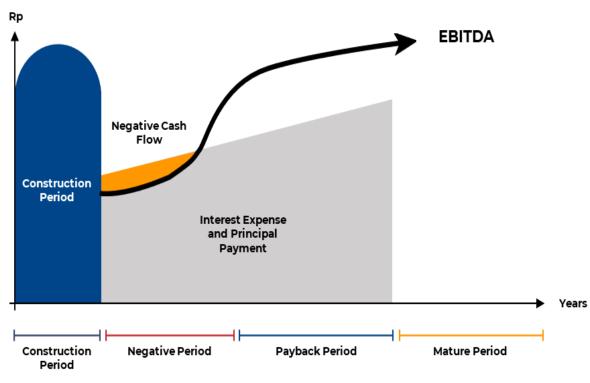
Toll Road Industry at a Glance



Long-term Investment Business Characteristic with Solid Revenue Stream

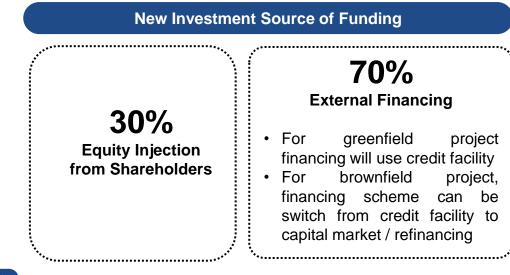


Toll Road Concession Business Characteristics



- **High** investment cost (USD 16-26 million/km);
- Negative cash flow at beginning period (the first 5-10 years);
- Payback Period usually in 15-25 years;
- Solid revenue stream.

Source of Funding for Toll Road Projects



Ways to Acquire Toll Road Concession Agreement





Toll Road Industry at a Glance



Supportive Indonesian Toll Road Regulation, Maintaining Investment Climate Conduciveness



Body Role





- Ultimate shareholder
- · Issuing law



- Issuing concession agreement
- Issuing toll road regulation (including tariff increase, minimum service standard)
- PT Jasa Marga (Persero) Tbk

Develop and operate toll roads

»

Commercially Supportive Regulations



Concession Model

- Long-term, 35 to 50 year, depends on characteristic of each project, investment cost, and location.
- JSMR toll road projects are financially feasible projects, with expected project IRR ranging between 12-13%.
- Traffic risk is fully borne by the investor.



Land Acquisition

- The Government is responsible for land acquisition process. For land acquisition fund, it is borne by the government except for unsolicited projects.
- Investors may provide bridge financing for accelerated land acquisition, with subsequent reimbursement by the government.



Funding Scheme Support

To ensure a project has an attractive rate of return, the Government provides support through the Viability Gap Funding (VGF) scheme, where a portion of the construction costs is borne by the Government through the State Budget (APBN).



Service Level Standard

Minimum Service Standard of toll road operations is stipulated by the Law and will be monitored every six months by the Toll Road Regulatory Agency of the Ministry of Public Works & Housing.



Tariff Increase

- As stipulated in the Law No 2/2022, toll road tariff shall be increased every two years in reference to regional inflation.
- To be entitled for regular tariff adjustment, toll road project should meet the Minimum Service Standards.



100% Electronic Payment

- Regulation mandated cashless transaction in toll road
- This ensure accuracy of toll revenue collected, more efficient processing time leading to lower congestion, and security against revenue fraud/cash theft.





Performance Highlight





JSMR Share Price Performance & Shareholder Composition



Adding Value Through Managing Company's Fundamental Performance



Shareholder Composition

| | 31 May 20 | 24 |
|---------------------------|---------------|----------------|
| Ownership | No. of Shares | % Ownership |
| Government of Indonesia | | |
| Dwi Warna Share | 1 | |
| Share Seri B | 5,080,509,839 | 70.00% |
| | 5,080,509,840 | 70.00% |
| <u>Management</u> | | |
| Director and Commissioner | 1,983,800 | 0.03% |
| Local | | |
| Individual Domestic | 123,879,083 | 1.71% |
| Institution Domestic | 625,903,608 | 8.62% |
| Insurance | 278,034,884 | 3.87% |
| Foundation | 11,815,066 | |
| Koperasi | 105,081 | 0.00% |
| Mutual Fund | 274,883,331 | 3.79% |
| | 1,316,622,853 | 18.11% |
| Foreign | | |
| Retail | 4,609,398 | 0.06% |
| Institutional | 856,129,109 | 11.80% |
| | 860,738,507 | 11.86% |
| | 7,257,871,200 | 100% |

Source: KSEI (2024)





-JSMR



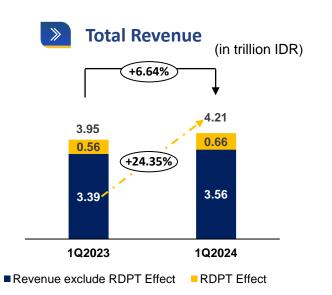
-) Based on latest Audited Full Year results announcement, adjusted for the current number of shares. Price as of 31st May 2024.
- Based on net equity attributable to owners of parent entity stated in the latest results announcement (Full Year, Half Year or Interim), adjusted for the current number of shares. Price as of 31st May 2024.

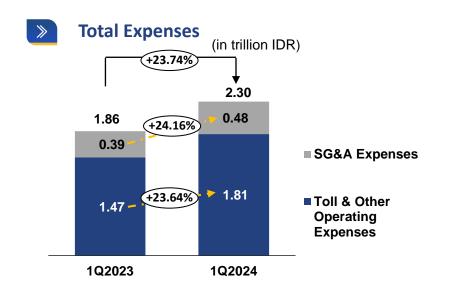


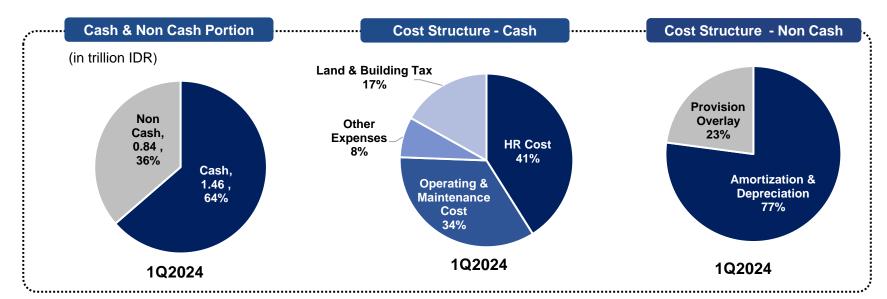
Financial Highlights 1Q2024



Delivering Financial Performance Target







* Corporate Action Effect

JSMR consolidated back Semarang-Batang (JSB), Solo-Ngawi (JSN) and Ngawi-Kertosono (JNK) toll roads after exercising the RDPT buyback option scheme in July 2023.

Revenue Growth

The reconsolidation of three Trans Java toll roads (JSB,JSN,JNK) and 2023 tariff increase serves as a major driver for 1Q24 revenue growth.

Higher Toll & Other Operating and SG&A Expenses

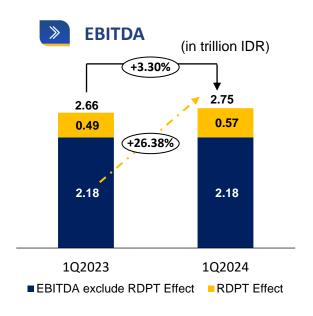
- The increase in HR expense is due to the payment of holiday bonuses (THR) in March 2024, whereas last year, the THR payment was realized in April 2023.
- The increase in non-cash expenses, especially in amortization expenses, is due to the reconsolidation effect of 3 Trans Java sections (±Rp87 bio)



Financial Highlights 1Q2024

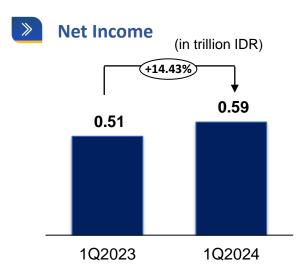
Delivering Financial Performance Target





EBITDA Margin 64.26%

1Q2024



EBITDA

improved as aligned with revenue growth and additional EBITDA from three Transjava toll roads (JSB, JSN, JNK).

EBITDA Margin

1Q2023

affected positively because the reconsolidation of higher EBITDA margin from three Transjava toll roads (JSB, JSN, JNK).

Growth in Net Income

Influenced by:

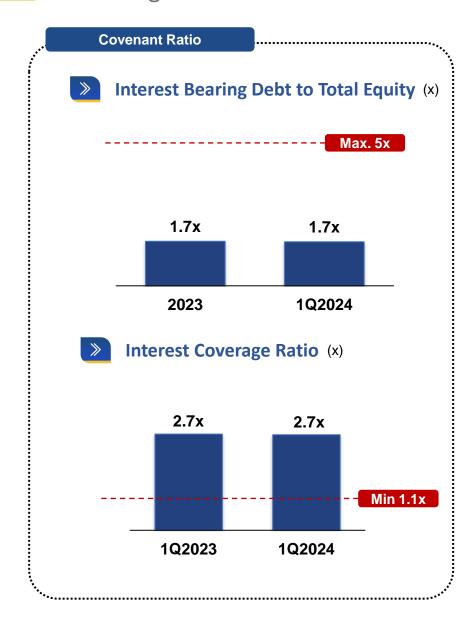
- Implementation of 21 toll roads tariff adjustment in 2023 and 4 toll roads tariff adjustment in the 1Q2024.
- Execution of buy back option in 1H2023 thus three Transjava toll roads (JSB, JSN, JNK) already reconsolidated.



Financial Highlights 1Q2024

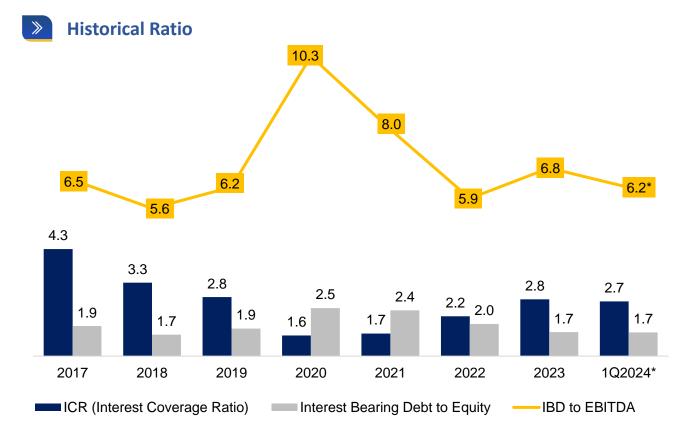


Balancing Financial Performance to Preserve Company's Sustainability



Financial Ratios

- Able to manage the financial health while doing business expansion at the same time.
- Improved its covenants performance in 1Q2024, showing better result.



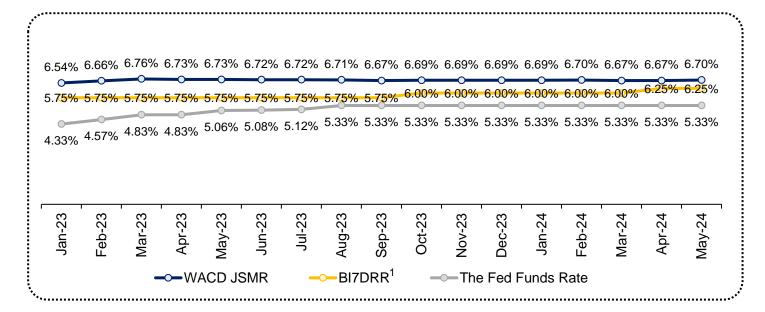


Preserve Financing Cost

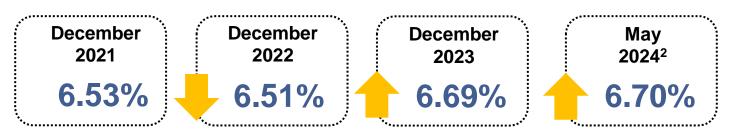
Capability to Manage Cost of Debt for Achieving Profitability



WACD Growth





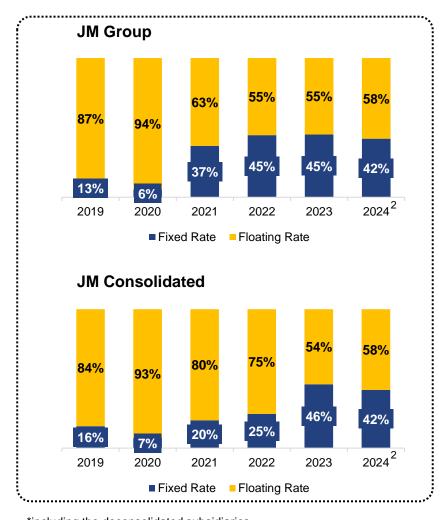




2) Based on May 31st, 2024 position

JASAMARGA Indonesia Highway Corp

Fixed Rate & Floating Rate Composition



^{*}including the deconsolidated subsidiaries





Company Development Strategies & Operational Highlights



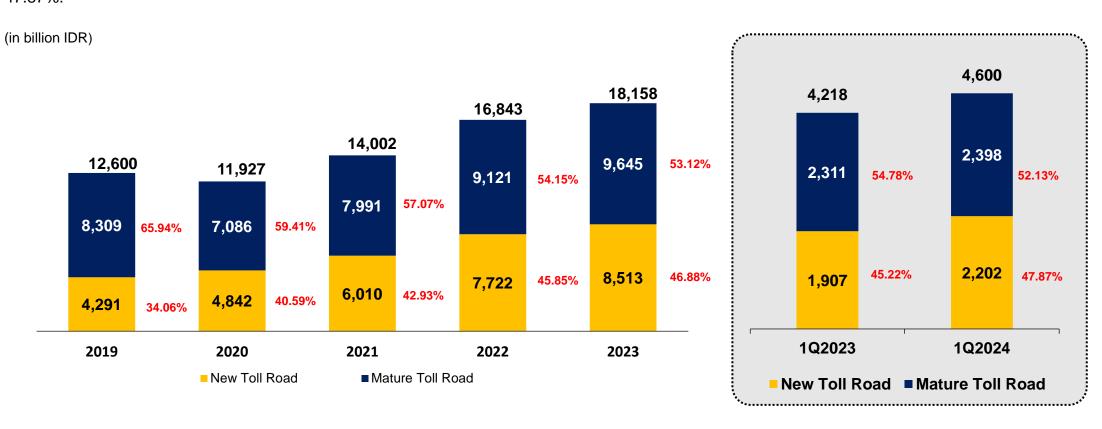


Toll Revenue: Mature Toll Roads vs New Toll Roads



Expecting Higher Revenue Contribution from Our Toll Road Projects

Toll revenue contribution to total revenue from the new toll roads (which are operated by subsidiaries & joint ventures) increased from time to time as the impact of the addition of new toll roads operation. In 1Q2023 the contribution from the new toll roads was 45.22% but in 1Q2024 it increased to 47.87%.



In 1Q2024, toll revenue at the parent level (mature toll roads) increased by 3.76% compared to 1Q2023 (YoY), while toll revenue at subsidiaries & joint ventures level (new toll roads) increased by 15.47% YoY.



Historical Toll Road Segment Traffic Volume

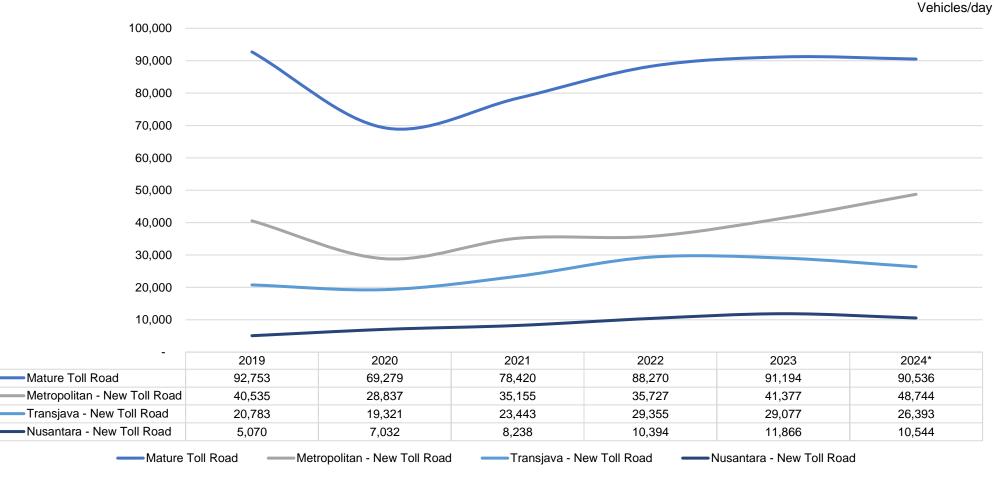


Company's opportunity to grow from new toll roads expansion



Historical Segment Traffic Volume

The extensive deployment of new toll roads since 2019, including the linkage of the Trans-Java Toll, has emerged as a catalyst for boosting traffic volume through improved connectivity. Despite the downturn prompted by COVID-19, Jasa Marga swiftly rebounded in 2021, aligning with the heightened mobility of the population.





Capacity vs Utilization

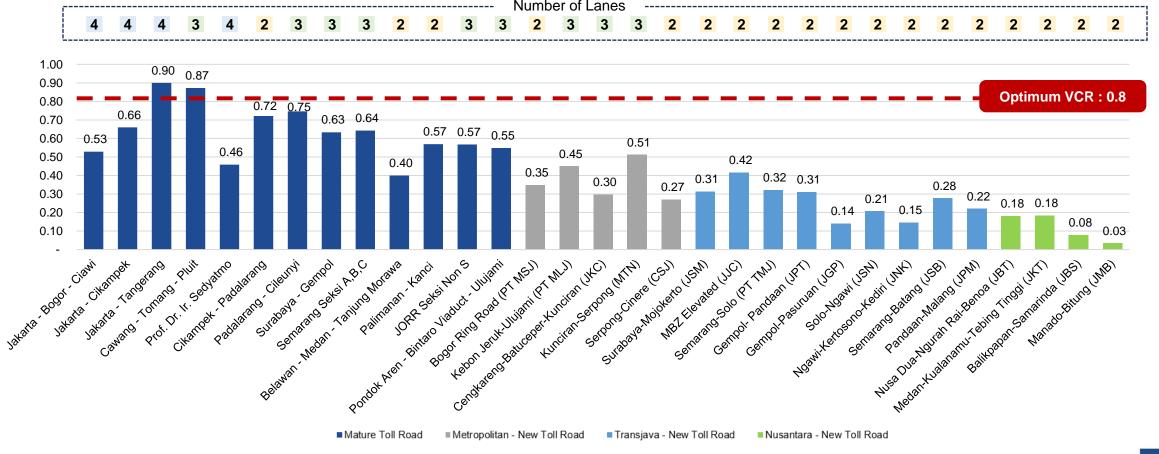


Ensuring optimal utilization of toll roads so the traffic volume can grow optimally



Average Volume/Capacity Ratio (VCR) as of March 2024 and Number of Lanes

In general, the optimal VCR is 0.8. When a toll road reaches a VCR of 0.8 or higher, widening or expanding the toll road network in the surrounding area will be undertaken to restore optimal road utilization. In the development of new toll roads, we also consider connectivity with existing toll road networks to ensure optimal traffic growth.





Toll Road Connectivity Impact



Jakarta Outer Ring Road (JORR) 2 Performance Highlight





The JORR 2 toll road (inc. CSJ, MTN, and JKC), has experienced a marked enhancement in both revenue and traffic following the implementation of full connectivity, commencing in late December 2023. This surge is evidenced by a growth exceeding 20% in revenue and traffic for each toll road, as demonstrated in the performance metrics for the first quarter of 2024.

Operation Date Beginning

| | Toll Road | Started Operation Date |
|---|---------------|---------------------------|
| 1 | CSJ Section 1 | Dec-21 |
| | CSJ Section 2 | Dec-23 |
| 2 | | Dec-19 |
| 3 | JKC | Nov-21 |

JORR 2 Toll Road Performance

(in billion rupiah)

| 1 CSJ | Dec-23 | 1Q23 | 1Q24 | △ 23-24 (%) |
|---------|--------|------|------|--------------|
| Revenue | 76.8 | 17.5 | 67.5 | 285 % |
| Traffic | 4.3 | 1.0 | 1.8 | 73% |
| VCR | 0.10 | | 0.27 | |

| ² MTN | Dec-23 | 1Q23 | 1Q24 | △ 23-24 (%) |
|------------------|--------|------|------|--------------|
| Revenue | 287.2 | 64.8 | 99.9 | 4 54% |
| Traffic | 13.6 | 3.2 | 3.5 | 12% |
| VCR | 0.21 | | 0.51 | |

| 3 JKC | Dec-23 | 1Q23 | 1Q24 | Δ 23 | -24 (%) |
|---------|--------|-------|-------|------|---------|
| Revenue | 435.3 | 104.1 | 125.3 | | 20% |
| Traffic | 21.6 | 5.2 | 5.8 | | 12% |
| VCR | 0.27 | | 0.30 | | |



Toll Road Development Focus

Company's Key Priorities in Developing New Toll Roads





New Projects to be Completed : 5 Projects



| Toll road in operation owned by JSMR | Toll road under construction owned by JSMR |
|---|---|
| Toll road in operation owned by other toll road companies | Toll road under construction owned by other toll road companies |

| 1 | Jakarta-Cikampek II South | 62.00 km |
|---|---|-----------|
| 2 | Jogja-Bawen | 75.82 km |
| 3 | Jogja-Solo | 96.57 km |
| 4 | Probolinggo-Banyuwangi (I-III) ¹ | 171.50 km |
| 5 | Akses Patimban | 37.05 km |



- More selective in acquiring new toll roads by selecting only projects located in Java which connected to existing toll road.
- Creating bigger toll road network and improve connectivity in JSMR existing portfolio.
- Building and operating new toll roads in stages to match JSMR investment with JSMR financial capabilities.



New Projects to be Completed : 5 Projects

| | Section | Length (km) |
|---------------------|---|-------------|
| 2024 | Jakarta-Cikampek II South (Section III) | 31.25 |
| (± 54 km) | Jogja-Solo (Solo-Klaten) | 22.30 |
| | Probolinggo-Banyuwangi (Phase 1) ¹ | 49.68 |
| 2025 (± 67 km) | Jogja-Bawen (Section 1 & 6) | 13.78 |
| , | Jogja-Solo (Section 2.2B) | 3.25 |
| | Jakarta-Cikampek II South (Section I-II) | 30.80 |
| | Bogor Ring Road (Section IIIB) | 1.01 |
| | Probolinggo-Banyuwangi (I-III) ¹ | 126.22 |
| 2026+ (± 351 km) | Ngawi-Kertosono (Section V) | 20.30 |
| (= •• · · ····) | Jogja-Bawen | 61.34 |
| | Jogja-Solo | 71.02 |
| | Akses Patimban | 37.05 |



- Cash capex realization in 1Q24 was Rp1.84 trillion
- Estimated maximum toll road investment capex annually: Rp8-10 trillion.
- According to JSMR proposal to the Indonesian Toll Road Authority/Badan Pengatur Jalan Tol, for Probolinggo-Banyuwangi Section, first phase construction will be for Gending-Besuki Section for a total length of 49.68 km.



Tariff Adjustment Realization



Realization of Toll Road's Tariff Adjustment and Its Percentage

| No | Vaar | Tall Dood | lum la mantation | Touiss Improper (0/) |
|----|------|---|------------------------------|--|
| No | Year | Toll Road | Implementation | Tariff Increase (%) |
| 1 | | Pandaan-Malang | Tuesday, January 3, 2023 | 3.20 |
| 2 | | Semarang ABC | Tuesday, January 31, 2023 | 5.56 |
| 3 | | Bogor Outer Ring Road | Sunday, March 12, 2023 | 7.14 |
| 4 | | Kunciran-Serpong | Sunday, March 19, 2023 | 5.24 |
| 5 | | Balikpapan-Samarinda | Wednesday, April 26, 2023 | 16.70 |
| 6 | | Cipularang | Monday, June 5, 2023 | 6.28 |
| 7 | | Padaleunyi | Monday, June 5, 2023 | 6.49 |
| 8 | | Palikanci | Friday, July 28, 2023 | 7.21 |
| 9 | | Jagorawi | Sunday, August 20, 2023 | 7.14 |
| 10 | | Sedyatmo | Sunday, August 20, 2023 | 5.90 |
| 11 | | Ngawi-Kertosono | Sunday, August 20, 2023 | 7.69 |
| 12 | 2023 | Gempol-Pasuruan | Sunday, September 3, 2023 | 16.80 |
| 13 | | Solo-Ngawi | Sunday, September 17, 2023 | 24.98 |
| 14 | | Belawan-Medan-Tanjung Morawa | Sunday, September 17, 2023 | 7.09 |
| 15 | | Surabaya-Gempol | Saturday, September 30, 2023 | Dupak-Porong: 12.30 Porong-Gempol: 5.91 |
| 16 | | Semarang-Batang | Monday, October 9, 2023 | 29.50 |
| 17 | | Medan-Kualanamu-Tebing Tinggi | Saturday, November 11, 2023 | 9.60 |
| 18 | | Semarang-Solo | Monday, November 27, 2023 | 23.0 |
| 19 | | JORR Section Non S | Monday, December 4, 2023 | 6.26 |
| 20 | | Pondok Aren - Bintaro Viaduct - Ulujami | Monday, December 4, 2023 | 6.26 |
| 21 | | Kebon Jeruk - Ulujami | Monday, December 4, 2023 | 6.26 |
| 22 | | Kunciran-Cengkareng | Saturday, January 13, 2024 | 6.80 |
| 22 | 2024 | Cinere-Serpong | Wednesday, February 21, 2024 | Serpong-Pamulang: 7.55% Pamulang-Cinere: New tarif implementation (for newly operated section) |
| 23 | 2024 | Jakarta-Cikampek | Saturday, March 9, 2024 | 35.0 |
| 24 | | Jakarta-Cikampek Elevated | Saturday, March 9, 2024 | 35.0 |
| 25 | | Bali Mandara | Saturday, April 27, 2024 | 7.69 |
| 26 | | Gempol-Pandaan | Saturday, April 27, 2024 | 9.91 |



Company's Performance Guidance



Eager to improve main and supporting business process to achieve the target

| Consolidated | 2022 Actual | 2023 Actual | 1Q24 Actual | 2024 Guidance |
|------------------------------|----------------|----------------|----------------|---------------|
| Toll Road Revenue Growth [%] | 17.0 | 12.1 | 30.0* | 15 – 17 |
| EBITDA Growth [%] | 13.1 | 14.2 | 26.4* | >15 |
| EBITDA Margin [%] | 63.0 | 63.7 | 65.3 | 64– 66 |
| Gearing Ratio [x] | 1.99 | 1.74 | 1.73 | ± 2.0 |
| ICR [x] | 2.23 | 2.76 | 2.69 | >2.0 |

^{*}Toll revenue and EBITDA growth realization in 1Q24 is significantly higher than the FY2024 guidance because it is compared to the previous period (1Q23), where during 1Q23 period, the reconsolidation for the three Trans Java toll sections had not yet been conducted.





Thank You

PT Jasa Marga (Persero) Tbk.

Plaza Tol Taman Mini Indonesia Indah Jakarta 13550 – Indonesia www.jasamarga.com





Attachment







(in billion IDR)

| | | | | | | | | | | (| in billion IDR) |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------------|-----------------------|--------------|-------------|-------------------|
| Consolidated Financial Statement | 2018 (Audited) | 2019 (Audited) | 2020 (Audited) | 2021 (Audited) | 2022 (Audited) | 2023 (Audited) | 1Q2023 (Unaudited) | 1Q2024 (Unaudited) | ∆Rp (YoY) | ∆% (YoY) | CAGR 2018-2023 |
| Toll Revenue | 9,036 | 10,131 | 8,763 | 10,786 | 12,444 | 13,948 | 3,016 | 3,919 | 903 | 29.96% | 9.1% |
| Other Business Revenue | 748 | 853 | 825 | 990 | 1,339 | 1,618 | 372.20 | 293.88 | (78) | -21.04% | 16.7% |
| REVENUE | 9,784 | 10,984 | 9,588 | 11,776 | 13,783 | 15,565.98 | 3,388 | 4,213 | 825 | 24.35% | 9.7% |
| Toll and Other Operating Expenses | (4,053) | (4,634) | (4,275) | (5,306) | (6,392) | (6,643) | (1,467) | (1,813) | (347) | 23.6% | 10.4% |
| General and Administrative Expenses | (1,325) | (1,479) | (1,237) | (1,413) | (1,935) | (2,008) | (389) | (483) | (94) | 24.2% | 8.7% |
| Financial Income | 317 | 532 | 450 | 323 | 152 | 256 | 35 | 59 | 24 | 66.7% | -4.2% |
| Gain on Divestment | 877 | 1,027 | - | 1,583 | 2,245 | - | - | - | - | N/A | N/A |
| Gain on Fair Value of Investment in Associates | - | - | - | - | - | 4,017 | - | - | - | N/A | N/A |
| Loss on Fair Value of Short-term Investments | - | - | - | - | - | (964) | - | - | - | N/A | N/A |
| Gain on Bargain Purchase | - | - | - | - | - | 1,059 | - | - | - | N/A | N/A |
| Other Expenses | (416) | (677) | (164) | (559) | 708 | (120) | (12) | (15) | (3) | 26.7% | -22.0% |
| Tax expense of Financial Income | (46) | (49) | (34) | (26) | (27) | (31) | (9) | (10) | (1) | 8.2% | -7.9% |
| Other Income | 91 | 58 | 97 | 308 | 238 | 150 | 31 | 7 | (23) | -75.7% | 10.4% |
| OPERATING INCOME | 5,415 | 5,857 | 4,466 | 6,720 | 7,383 | 11,318 | 1,585 | 1,969 | 384 | 24.2% | 15.9% |
| Operating Income Margin | 55% | 53% | 47% | 57% | 54% | 73% | 47% | 47% | 0% | -0.1% | 5.6% |
| EBITDA | 6,023 | 6,882 | 5,984 | 7,676 | 8,680 | 9,911.62 | 2,177 | 2,751 | 574 | 26.4% | 10.5% |
| EBITDA Margin | 61.56% | 62.65% | 62.42% | 65.18% | 62.98% | 63.67% | 64.26% | 65.30% | N/A | 1.6% | 0.7% |
| Finance Cost | (1,840) | (2,434) | (3,648) | (4,520) | (3,885) | (3,592) | (802) | (1,021) | (219) | 27.3% | 14.3% |
| Share in Net Loss of Associates | (365) | (326) | (122) | (127) | (228) | 200 | 32 | 12 | (20) | -62.9% | -188.7% |
| INCOME BEFORE TAX | 3,210 | 3,098 | 696 | 2,072 | 3,726 | 7,926 | 815 | 959 | 145 | 17.8% | 19.8% |
| Income Tax Expense | (1,173.8) | (1,024) | (738) | (1,201) | (1,402) | (1,177) | (389) | (353) | 35 | -9.1% | 0.1% |
| NET INCOME | 2,203 | 2,207 | 501 | 1,615 | 2,747 | 6,794 | 512 | 586 | 74 | 14.43% | 25.3% |
| Net Income Margin | 22.51% | 20.09% | 5.23% | 13.72% | 19.93% | 43.64% | 15.11% | 13.91% | N/A | -8.0% | 14.2% |
| ICR (Interest Coverage Ratio) | 3.27 | 2.83 | 1.64 | 1.70 | 2.23 | 2.76 | 2.71 | 2.69 | N/A | N/A | N/A |
| | | | | | | | | | | | |





(in billion IDR)

| Consolidated Financial Statement | 2018 (Audited) | 2019 (Audited) | 2020 (Audited) | 2021 (Audited) | 2022 (Audited) | 2023 (Audited) | 1Q2024 (Unaudited) | ∆Rp | Δ % |
|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------|------------|
| Cash and Cash Equivalent | 5,943 | 4,342 | 4,597 | 6,279 | 8,429 | 4,439 | 3,927 | (1,840) | -29.3% |
| Other Current Assets | 5,687 | 7,271 | 6,109 | 4,083 | 3,943 | 3,536 | 3,852 | (547) | -13.4% |
| Non Current Assets | 70,789 | 88,067 | 93,381 | 90,881 | 78,767 | 121,337 | 122,641 | 30,456 | 33.5% |
| TOTAL ASSETS | 82,419 | 99,680 | 104,087 | 101,243 | 91,139 | 129,312 | 130,420 | 28,069 | 27.72% |
| Current Liabilities | 31,081 | 41,526 | 14,929 | 12,015 | 12,143 | 22,821 | 21,399 | 10,807 | 89.9% |
| Non Current Liabilities | 31,138 | 34,967 | 64,382 | 63,728 | 53,375 | 67,580 | 69,481 | 3,852 | 6.0% |
| TOTAL LIABILITIES | 62,220 | 76,494 | 79,311 | 75,743 | 65,518 | 90,401 | 90,880 | 14,658 | 19.4% |
| Equity | 20,199 | 23,186 | 24,776 | 25,500 | 25,621 | 38,911 | 39,540 | 13,411 | 52.6% |
| TOTAL LIABILITIES AND EQUITY | 82,419 | 99,680 | 104,087 | 101,243 | 91,139 | 129,312 | 130,420 | 28,069 | 27.7% |
| | | | | | | | | | |
| Total Liability to Total Equity | 3.08 | 3.30 | 3.20 | 2.97 | 2.56 | 2.32 | 2.30 | N/A | N/A |
| Interest Bearing Debt | 33,612 | 42,938 | 61,634 | 61,634 | 51,097 | 67,715 | 68,537 | 6,082 | 9.9% |
| Interest Bearing Debt to Equity | 1.66 | 1.85 | 2.49 | 2.42 | 1.99 | 1.74 | 1.73 | N/A | N/A |



Financial Highlights Revenue Breakdown



(in billion IDR)

| | | | | | | | | | | ` | |
|----|--|---------|----------|---------|----------|----------|----------|---------|---------|----------------------------|--------|
| No | Mature Toll Road / New Toll Road | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 1Q2023 | 1Q2024 | ∆% 1Q2023 vs. 1Q2024 | CAGR |
| 1 | Jakarta - Bogor - Ciawi | 816.4 | 877.5 | 811.7 | 941.5 | 1,029.5 | 1,142.6 | 270.2 | 293.5 | 8.6% | 7.0% |
| 2 | Jakarta - Cikampek | 1,155.2 | 1,285.1 | 1,321.7 | 1,335.5 | 1,359.3 | 1,361.0 | 333.6 | 337.2 | 1.1% | 3.3% |
| 3 | Jakarta - Tangerang | 852.1 | 850.9 | 741.3 | 803.8 | 956.0 | 997.0 | 243.3 | 246.7 | 1.4% | 3.2% |
| 4 | Cawang - Tomang - Pluit | 944.5 | 927.6 | 707.7 | 762.4 | 923.3 | 971.1 | 238.6 | 236.4 | -0.9% | 0.6% |
| 5 | Prof. Dr. Ir. Sedyatmo | 609.6 | 615.8 | 376.4 | 418.2 | 588.0 | 664.6 | 157.2 | 165.9 | 5.6% | 1.7% |
| 6 | Cikampek - Padalarang | 971.7 | 972.3 | 859.7 | 996.3 | 1,148.4 | 1,202.7 | 283.4 | 286.7 | 1.2% | 4.4% |
| 7 | Padalarang - Cileunyi | 408.4 | 404.1 | 332.9 | 377.3 | 430.6 | 463.2 | 108.4 | 113.8 | 5.0% | 2.6% |
| 8 | Surabaya - Gempol | 449.2 | 584.3 | 483.2 | 710.8 | 803.0 | 851.1 | 197.5 | 221.0 | 11.9% | 13.6% |
| 9 | Semarang Seksi A,B,C | 160.1 | 208.0 | 173.8 | 199.8 | 225.2 | 234.6 | 56.2 | 54.1 | -3.6% | 7.9% |
| 10 | Belawan - Medan - Tanjung Morawa | 131.9 | 134.4 | 122.6 | 147.7 | 165.8 | 172.5 | 42.6 | 44.3 | 4.2% | 5.5% |
| 11 | Palimanan - Kanci | 199.8 | 218.9 | 201.0 | 242.2 | 265.3 | 268.9 | 60.9 | 65.2 | 7.0% | 6.1% |
| 12 | JORR Seksi non S | 937.3 | 1,065.0 | 826.1 | 914.7 | 1,062.4 | 1,139.6 | 276.3 | 288.8 | 4.5% | 4.0% |
| 13 | Pondok Aren - Bintaro Viaduct - Ulujami | 101.6 | 164.7 | 127.6 | 141.3 | 164.1 | 176.0 | 42.7 | 44.6 | 4.5% | 11.6% |
| | Total Mature Toll Road | 7,737.8 | 8,308.7 | 7,085.7 | 7,991.3 | 9,121.0 | 9,644.9 | 2,310.7 | 2,398.4 | 3.79% | 4.50% |
| 14 | Bogor Ring Road (PT MSJ) | 138.5 | 174.0 | 144.9 | 218.0 | 251.3 | 287.8 | 64.6 | 68.4 | 6.0% | 15.7% |
| 15 | Semarang-Solo (PT TMJ) ⁽¹⁾ | - | - | - | - | - | - | - | - | N/A | N/A |
| 16 | Surabaya-Mojokerto (JSM) | 312.1 | 464.3 | 387.0 | 436.2 | 549.0 | 579.9 | 135.7 | 134.9 | -0.6% | 13.2% |
| 17 | Nusa Dua-Ngurah Rai-Benoa (JBT) | 161.4 | 143.5 | 55.4 | 40.8 | 91.3 | 145.8 | 28.4 | 38.9 | 37.0% | -2.0% |
| 18 | Kebon Jeruk-Ulujami (PT MLJ) ⁽⁴⁾ | 276.7 | 312.5 | 242.4 | 131.6 | - | - | - | - | N/A | N/A |
| 19 | Gempol- Pandaan (JPT) ⁽³⁾ | 92.2 | 142.7 | - | - | - | - | - | - | N/A | N/A |
| 20 | Gempol-Pasuruan (JGP) | 70.7 | 234.8 | 202.6 | 262.8 | 314.5 | 357.9 | 73.5 | 88.7 | 20.7% | 38.3% |
| 21 | Medan-Kualanamu-Tebing Tinggi (JKT) | 213.6 | 339.3 | 319.6 | 403.6 | 497.8 | 523.3 | 128.0 | 137.3 | 7.3% | 19.6% |
| 22 | Solo-Ngawi (JSN) ⁽²⁾⁽⁷⁾ | 2.4 | - | - | - | - | 286.0 | - | 227.2 | N/A | 161.2% |
| 23 | Ngawi-Kertosono-Kediri (JNK) ⁽²⁾⁽⁷⁾ | 31.1 | - | - | - | - | 419.5 | - | 152.8 | N/A | 68.3% |
| 24 | Semarang-Batang (JSB) ⁽²⁾⁽⁷⁾ | - | - | - | - | - | 485.9 | - | 275.9 | N/A | N/A |
| 25 | Pandaan-Malang (JPM) ⁽⁵⁾ | - | 110.7 | 217.4 | 248.9 | - | - | - | - | N/A | N/A |
| 26 | Kunciran-Serpong (MTN) | - | 2.6 | 57.4 | 130.3 | 215.7 | 287.2 | 64.8 | 99.9 | 54.1% | 225.1% |
| 27 | Balikpapan-Samarinda (JBS) | - | - | 43.9 | 138.2 | 264.3 | 363.8 | 75.9 | 91.4 | 20.3% | 102.3% |
| 28 | Manado-Bitung (JMB) | - | - | 6.7 | 35.7 | 51.2 | 54.0 | 12.7 | 12.6 | -0.6% | 101.0% |
| 29 | MBZ Elevated (JJC) ⁽⁶⁾ | - | - | - | 679.2 | 672.0 | - | - | - | N/A | N/A |
| 30 | Serpong-Cinere (CSJ) | - | - | - | 25.3 | 61.4 | 76.8 | 17.5 | 67.5 | 285.0% | 74.3% |
| 31 | Cengkareng-Batuceper-Kunciran (JKC) | | - | - | 45.1 | 354.4 | 435.3 | 104.1 | 125.3 | 20.4% | 210.8% |
| | Total New Toll Road | 1,298.6 | 1,924.2 | 1,677.3 | 2,795.7 | 3,322.9 | 4,303.2 | 705.2 | 1,521.0 | 115.67% | 27.1% |
| | TOTAL | 9,036.4 | 10,232.9 | 8,763.0 | 10,787.0 | 12,444.0 | 13,948.0 | 3,015.9 | 3,919.4 | 30.0% | 9.1% |

Notes:

- (1) Deconsolidated since 1H2017
- (2) Deconsolidated since Q3 2018
- Deconsolidated since 1H 2019
- (4) Deconsolidated since 1H2021
- Deconsolidated since Q4 2021
- Deconsolidated since Q4 2022
- (7) Reconsolidated since Q3 2023



Operational Highlights Traffic Volume Transaction Breakdown

(in million vehicles)

| | | | | | | | | | | ` | | |
|----|---|----------|----------|--------|----------|----------|----------|--------|--------|---------------------|---------------------------|--------|
| No | Mature Toll Road / New Toll Road | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 1Q2023 | 1Q2024 | 1Q2023 vs 1Q2024 | Δ% 1Q2023 vs 1Q2024 | CAGR |
| 1 | Jakarta - Bogor - Ciawi | 148.50 | 151.90 | 123.05 | 131.36 | 145.90 | 151.47 | 36.72 | 37.37 | 0.65 | 1.8% | 0.4% |
| 2 | Jakarta - Cikampek * | 181.00 | 158.30 | 138.37 | 150.01 | 163.70 | 165.96 | 40.65 | 40.23 | (0.42) | -1.0% | -1.7% |
| 3 | Jakarta - Tangerang * | 138.00 | 137.84 | 112.21 | 121.30 | 136.80 | 142.88 | 34.83 | 35.31 | 0.48 | 1.4% | 0.7% |
| 4 | Cawang - Tomang - Pluit * | 212.40 | 210.80 | 152.60 | 163.00 | 190.20 | 199.13 | 48.86 | 48.42 | (0.44) | -0.9% | -1.3% |
| 5 | Prof. Dr. Ir. Sedyatmo * | 84.20 | 82.10 | 48.30 | 51.30 | 71.50 | 79.29 | 19.17 | 19.07 | (0.10) | -0.5% | -1.2% |
| 6 | Cikampek - Padalarang | 6.50 | 13.50 | 15.60 | 16.50 | 18.40 | 18.92 | 4.62 | 4.55 | (0.07) | -1.5% | 23.8% |
| 7 | Padalarang - Cileunyi | 63.20 | 64.60 | 51.80 | 54.40 | 60.80 | 62.51 | 15.21 | 15.16 | (0.05) | -0.3% | -0.2% |
| 8 | Surabaya - Gempol | 100.90 | 110.60 | 88.90 | 89.80 | 100.90 | 103.22 | 24.91 | 24.63 | (0.28) | -1.1% | 0.5% |
| 9 | Semarang Seksi A,B,C * | 39.90 | 38.30 | 31.40 | 33.20 | 37.80 | 38.72 | 9.29 | 8.82 | (0.47) | -5.1% | -0.6% |
| 10 | Belawan - Medan - Tanjung Morawa | 28.00 | 27.30 | 24.00 | 26.10 | 28.30 | 28.76 | 7.26 | 7.12 | (0.14) | -1.9% | 0.5% |
| 11 | Palimanan - Kanci | 14.50 | 15.90 | 13.90 | 15.80 | 12.30 | 10.20 | 2.51 | 2.56 | 0.05 | 2.0% | -6.8% |
| 12 | JORR Seksi non S * | 81.89 | 56.42 | 48.71 | 52.75 | 60.96 | 64.11 | 15.80 | 15.74 | (0.07) | -0.4% | -4.8% |
| 13 | Pondok Aren - Bintaro Viaduct - Ulujami * | 40.66 | 26.29 | 18.37 | 19.84 | 23.42 | 25.95 | 6.35 | 5.92 | (0.43) | -6.7% | -8.6% |
| | Total Mature Toll Road | 1,139.65 | 1,093.84 | 867.20 | 925.36 | 1,050.98 | 1,091.11 | 266.18 | 264.90 | (1.28) | -0.5% | -0.9% |
| 14 | Bogor Ring Road (PT MSJ) | 16.41 | 17.00 | 14.05 | 15.55 | 17.61 | 19.12 | 4.47 | 4.48 | 0.01 | 0.2% | 3.1% |
| 15 | Surabaya-Mojokerto (PT JSM) | 25.20 | 27.60 | 21.67 | 20.41 | 28.54 | 30.96 | 7.30 | 7.14 | (0.16) | -2.2% | 4.2% |
| 16 | Nusa Dua-Ngurah Rai-Benoa (PT JBT) | 18.30 | 16.33 | 5.86 | 4.09 | 8.79 | 14.20 | 2.76 | 3.87 | 1.11 | 40.2% | -5.0% |
| 17 | Kebon Jeruk-Ulujami (PT MLJ) | 29.64 | 22.32 | 16.64 | 17.58 | 19.76 | 21.26 | 5.08 | 5.20 | 0.12 | 2.4% | -6.4% |
| 18 | Gempol-Pandaan (PT JPT) | 4.50 | 4.03 | 2.48 | 2.98 | 3.38 | 3.57 | 0.82 | 0.81 | (0.01) | -1.2% | -4.5% |
| 19 | Gempol-Pasuruan (PT JGP) | 2.10 | 3.10 | 2.21 | 2.65 | 2.90 | 3.11 | 0.70 | 0.69 | (0.01) | -1.4% | 8.2% |
| 20 | Medan-Kualanamu-Tebing Tinggi (PT JKT) | 6.89 | 6.43 | 5.69 | 6.82 | 8.42 | 8.88 | 2.21 | 2.20 | (0.01) | -0.5% | 5.2% |
| 21 | Ngawi-Kertosono-Kediri (PT JNK) | 2.80 | 2.20 | 2.14 | 2.49 | 3.18 | 3.16 | 0.72 | 0.70 | (0.02) | -2.8% | 2.5% |
| 22 | Solo-Ngawi (PT JSN) | 3.20 | 7.70 | 6.20 | 7.74 | 9.89 | 12.11 | 2.58 | 2.68 | 0.10 | 3.9% | 30.5% |
| 23 | Semarang-Batang (PT JSB) | - | 8.30 | 7.59 | 9.73 | 10.42 | 10.95 | 2.45 | 2.46 | 0.01 | 0.4% | 7.2% |
| 24 | Pandaan-Malang (PT JPM) | - | 3.00 | 6.15 | 7.00 | 9.27 | 9.92 | 2.30 | 2.35 | 0.05 | 2.2% | 34.9% |
| 25 | Semarang-Solo (PT TMJ) | 13.60 | 16.20 | 13.21 | 14.44 | 17.53 | 17.77 | 4.18 | 3.86 | (0.32) | -7.7% | 5.5% |
| 26 | Kunciran-Serpong (PT MTN) | - | 0.60 | 5.48 | 12.39 | 10.61 | 13.61 | 3.17 | 3.54 | 0.37 | 11.7% | 118.2% |
| 27 | Balikpapan-Samarinda (PT JBS) | - | - | 1.50 | 1.67 | 3.03 | 3.87 | 0.90 | 0.92 | 0.02 | 2.2% | 37.1% |
| 28 | Manado-Bitung (PT JMB) | - | - | 0.30 | 1.57 | 1.98 | 2.01 | 0.49 | 0.47 | (0.02) | -4.1% | 88.6% |
| 29 | Serpong-Cinere (PT CSJ) | - | - | - | 2.25 | 3.53 | 4.32 | 1.01 | 1.75 | 0.74 | 73.3% | 38.5% |
| 30 | Cengkareng-Batuceper-Kunciran (PT JKC) | - | - | - | 11.99 | 18.04 | 21.64 | 5.15 | 5.79 | 0.64 | 12.4% | 34.3% |
| | Total New Toll Road | 122.64 | 134.81 | 111.17 | 141.36 | 176.88 | 200.46 | 46.29 | 48.91 | 2.62 | 5.7% | 10.3% |
| | TOTAL | 1,262.29 | 1,228.65 | 978.37 | 1,066.72 | 1,227.86 | 1,291.57 | 312.47 | 313.81 | 1.34 | 0.4% | 0.5% |

^{*}The impact of removal some toll gates due to changes of transaction system from closed system to open system in 2018, excluding Jakarta-Cikampek in 2019



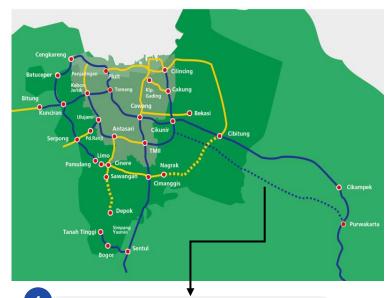
Toll Road Development Focus

Jasa Marga's Toll Road Upcoming Projects in Details



*) as of 17th May 2024

Greater Jakarta Area – 1 Project



Jakarta Cikampek II South (64 km)

Stage I : Sukabungah - Sadang (31.25 km) Progress Land Acquisition: 97.85% Progress Construction: 86.08%

• Stage II : Setu – Sukabungah (23.50 km)

1. Section A: Setu - Sukaragam Progress Land Acquisition: 76.51% Progress Construction: 13.87%

2. Section B : Sukaragam - Sukabungah Progres Pembebasan Lahan: 95.81% Progress Construction: 22.79%

Java - 4 Projects

Akses Patimban (37.05 km) Progress Land Acquisition: 56.35% Progress Construction: 0%

JAWA TENGAH

Jogia - Bawen (75.82 km)

Section 1 : Yogyakarta – SS Banyurejo (8.25 km)

Progress Land Acquisition: 86.23% Progress Construction: 56.66%

· Section 6 : Ambarawa – Bawen (5.21 km)

Progress Land Acquisition: 83.59% Progress Construction: 18.74%

Probolinggo - Banyuwangi (175.90 km) Stage I: Probolinggo - Besuki (49.68 km)

• Section 1 : Gending - Kraksaan Progress Land Acquisition: 97.19% Progress Construction: 59.27%

 Section 2 : Kraksaan – Paiton Progress Land Acquisition: 98.01% Progress Construction: 39.39%

· Section 3 : Paiton - Besuki Progress Land Acquisition: 98.46% Progress Construction: 29.34%



Jogja - Solo (96.57 km)

Section 1A: Kartasura - Klaten (22.30 km)

Progress Land Acquisition: 96.23% Progress Construction: 86.59%

Section 1B: Klaten – Purwomartani (20.08 km)

Progress Land Acquisition: 98.14% Progress Construction: 47.81%

Section 2.2B: Trihanggo – JC Sleman (3.25 km)

Progress Land Acquisition: 96.34% Progress Construction: 29.47%

Legend

Toll road in operation owned by JSMR

Toll road in operation owned by other toll road companies

Toll road under construction owned by JSMR

Toll road under construction owned by other toll road companies